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# DealerSocket Inc. to Acquire Inventory+ from Dealertrack®

Expands product line and gives customers more ways to boost efficiency and profitability

SAN CLEMENTE, Calif. & LAKE SUCCESS, N.Y.--(BUSINESS WIRE)-- DealerSocket Inc. and Dealertrack Technologies, Inc. (NASDAQ:TRAK) today announced that they have entered into a definitive agreement under which DealerSocket will acquire Dealertrack's Inventory+ business in an all-cash transaction for approximately \$55 million.

This Smart News Release features multimedia. View the full release here: http://www.businesswire.com/news/home/20150820005304/en/

Under the terms of the agreement, Dealertrack's Inventory+ suite of inventory management solutions, including its AAX product in the U.S. and Canada, as well as its eCarlist websites, will be acquired by DealerSocket. Inventory+ helps dealers centralize and standardize the inventory management process, gain data-driven insights, and maximize profitability.

"We are pleased to be bolstering DealerSocket's comprehensive website solutions, Customer Relationship Management and training solutions with the highly complementary inventory management services available through Inventory+," said Jonathan Ord, chief executive officer of DealerSocket. "We look forward to welcoming the Inventory+ team to our organization and to working together to ensure a smooth transition for customers."

DealerSocket's acquisition of Dealertrack's Inventory+ business and Dealertrack's acquisition by Cox Automotive, Inc. are both expected to be completed by the end of the third quarter of 2015, subject to regulatory approval. Dealertrack's Canadian Tradetracker product and Central Dispatch are not part of the transaction with DealerSocket.

"As we work to complete our transaction with Cox Automotive, DealerSocket's acquisition of our Inventory+ business is a great result for our Inventory+ employees, customers, and our company as a whole," said Mark O'Neil, chairman and chief executive officer of Dealertrack. "Seamlessly transitioning our Inventory+ team members and customers to DealerSocket is our top priority."

DealerSocket's acquisition of Inventory+ is contingent upon approval by the Department of Justice ("DOJ") in connection with the DOJ's review of the pending acquisition of Dealertrack by Cox Automotive. Dealertrack, DealerSocket and Cox Automotive are working cooperatively and expeditiously with the DOJ in connection with its review process.

### About DealerSocket (<u>www.DealerSocket.com</u>)

DealerSocket is a leading automotive technology platform that helps dealerships in the United States, Canada and Australia improve profitability through a fully integrated suite of marketing, sales, service, customer experience DMS and data mining solutions. Headquartered in San Clemente, Calif., DealerSocket employs more than 850 people and serves more than 7,500 dealerships in the United States, Canada and Australia. DealerSocket's advanced technology provides benchmarking data that paces the industry, and its insightful experts identify trends and develop strategic roadmaps that help dealers optimize processes and operate more profitably. Visit <a href="DealerSocket.com">DealerSocket.com</a> for more information.

#### About Dealertrack (www.Dealertrack.com)

Dealertrack's intuitive and high value web based software solutions and services enhance efficiency and profitability for all major segments of the automotive retail industry, including dealers, lenders, vehicle manufacturers, third party retailers, agents and aftermarket providers. In addition to the industry's largest online credit application network, connecting more than 20,000 dealers with more than 1,500 lenders, Dealertrack delivers the industry's most comprehensive solution set for automotive retailers, including Dealer Management System (DMS), Inventory, Sales and F&I, Digital Marketing and Registration and Titling solutions.

#### **Forward Looking Statements**

Statements in this release that are not strictly historical, including statements regarding the proposed acquisition, the expected timetable for receiving regulatory approvals and completing the transaction, and any other statements regarding events or developments that we believe or anticipate will or may occur in the future, may be "forward-looking" statements within the

meaning of the federal securities laws, and involve a number of risks and uncertainties. There are a number of important factors that could cause actual events to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include risks and uncertainties related to, among other things: general economic conditions and conditions affecting the industries in which Cox Automotive and Dealertrack operate; the uncertainty of regulatory approvals; the parties' ability to satisfy the tender offer and merger agreement conditions and consummate the transaction; and Dealertrack's performance and maintenance of important business relationships. Additional information regarding the factors that may cause actual results to differ materially from these forward-looking statements is available in Dealertrack's SEC filings, including Dealertrack's Annual Report on Form 10-K for the year ended December 31, 2014. These forward-looking statements speak only as of the date of this release and neither Cox Automotive nor Dealertrack assumes any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise, except as required by law.

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